

Massachusetts Division of Insurance  
Annual Report of Membership  
in Small Group Health Insurance Plans <sup>1</sup>  
as of December 31, 2004

	<b>COVERED LIVES COMMERCIAL INSURANCE CARRIERS (WITH 2004 MEMBERSHIP ACCORDING TO 2004 ANNUAL REPORTS)</b>	<b>ANNUAL 2003 COVERED LIVES</b>	<b>ANNUAL 2004 COVERED LIVES</b>	<b>2003 - 2004 CHANGE COVERED LIVES</b>	<b>2003 MARKET SHARE</b>	<b>2004 MARKET SHARE</b>
1	Aetna Life Insurance Company	476	436	(40)	0.1%	0.1%
2	Chesapeake Life Insurance Company	100	64	(36)	0.0%	0.0%
3	Conseco Senior Health Insurance Company <sup>2, 3</sup>	3	3	0	0.0%	0.0%
4	Fallon Health & Life Assurance Company	0	44	44	0.0%	0.0%
5	Fortis Benefits Insurance Company	2,960	2,797	(163)	0.4%	0.4%
6	Fortis Insurance Company <sup>4</sup>	1	1	0	0.0%	0.0%
7	GE Group Life Assurance Company <sup>5</sup>	38	36	(2)	0.0%	0.0%
8	Gerber Life Insurance Company <sup>6</sup>	1,561	0	(1,561)	0.2%	0.0%
9	(The) Guardian Life Insurance Company of America	1,543	1,628	85	0.2%	0.2%
10	HPHC Insurance Company, Inc	203	44	(159)	0.0%	0.0%
11	John Alden Life Insurance Company	7,561	5,538	(2,023)	1.0%	0.7%
12	(The) MEGA Life and Health Insurance Company	14,582	15,594	1,012	1.9%	2.0%
13	Metropolitan Life Insurance Company <sup>7</sup>	572	371	(201)	0.1%	0.0%
14	Mid-West National Life Insurance Company of Tennessee	12,128	13,747	1,619	1.6%	1.8%
15	National Health Insurance Company <sup>3</sup>	309	268	(41)	0.0%	0.0%
16	New England Life Insurance Company	1,214	876	(338)	0.2%	0.1%
17	Transamerica Life Insurance Company <sup>3, 8</sup>	1	1	0	0.0%	0.0%
18	Tufts Insurance Company	1,992	4,240	2,248	0.0%	0.5%
19	UniCARE Life and Health Insurance Company	6	6	0	0.0%	0.0%
20	UnitedHealthcare Insurance Company	169	1,058	889	0.0%	0.1%
	<b>TOTALS:</b>	<b>45,419</b>	<b>46,752</b>	<b>1,333</b>	<b>5.9%</b>	<b>6.0%</b>

<sup>1</sup> Based on the 2004 Small Group Annual Reports currently on file with the Division.

<sup>2</sup> Carrier notified the Division in 1992 that it would cease marketing small group health plans in the Commonwealth of Massachusetts.

<sup>3</sup> Carrier notified the Division in 1996, due to the elimination of "exempt association group status" under M.G.L. c. 176J §2, that it would cease marketing small group health plans in the Commonwealth of Massachusetts.

<sup>4</sup> Effective April 1, 1998, Time Insurance Company changed its name to Fortis Insurance Company.

<sup>5</sup> Effective January 1, 2001, Phoenix American Life Insurance Company changed its name to GE Group Life Assurance Company.

<sup>6</sup> Carrier notified the Division in 2003 that it would nonrenew small group health plans in the Commonwealth of Massachusetts beginning September 1, 2003.

<sup>7</sup> Effective August 31, 1996, New England Life Mutual Life Insurance Company merged into Metropolitan Life Insurance Company which is the surviving entity.

<sup>8</sup> Effective March 1, 2001, PFL Life Insurance Company changed its name to Transamerica Life Insurance Company.